



B A Jakobsen <bjorn.rgi@gmail.com>

Teak - Costa Rica

1 e-post

Abhinav Shekher

Til: bjorn.rgi@gmail.com

10. desember 2018 kl. 13:20

Dear Mr. Bjorn,

It was a pleasure speaking to you on phone the other day. I represent our company MADERA DE CALIDAD, S.A. which is a timber trading company based out of Guatemala and has been exporting wood from Guatemala, El Salvador and Honduras since last 2 years with main focus on teak exports to India. We are very much interested in doing exports from Costa Rica and working with a company like yours. We already have a local partner in Costa Rica who will help us with the logistical support in case we are able to do some deal with your company.

As informed, the market has been really fragile given the over-supply of timber in the last couple of years.

Based on the inventory data that we estimated, we would be able to offer you approximately \$4000-\$4200 per Hectare for the standing wood in El Parque farm. In case you express interest, we can go and do a physical inventory of the farm however the price per Hectare would definitely be in the range of \$4000-\$4200 per Hectare.

Please let us know your feedback on the same and we can discuss further.

Looking forward.

Regards

Abhinav Shekher

Legal Representative

Madera de Calidad, Sociedad Anonima