Girth Range	Long Length	Short Length	
40-50	N/A	N/A	
51-60	35	\$	15
61-70	90	\$	40
71-80	160	\$	80
81-90	225	\$	130
91-100	265	\$	180
101-110	315	\$	230
111-120	365	\$	285
121+	425	\$	325

Offer for the Wood of El Parque farm of RGI for Jan and Feb 2019

Conditions for Long Length material

- These are the prices of standing wood and the buyer would be responsible for bearing the cost of and carrying out the operations including the cutting, extraction and loading. The buyer will be responsible to pay to the contractors directly.
- These prices are without any allowance in the volume.
- Price of each log will be based on its original girth and the gross volume (without any allowance)
- The minimum average girth of any long length container should be 66 cms or up.
- The minimum average length of any container should be 7 mtrs and up.
- The minimum girth at the thin end of any long log should be 45 cms and the minimum center girth should be 51 cms and up.
- All the logs in the container should be 4.5 mtrs or more in length.
- The maximum number of pieces accepted with slight bends should not exceed 10% of the total number of the pieces.
- The girth of the log will be measured in the middle of the log. If there is a knot at the middle then the girth will be taken just after the Knot, travelling towards the top or small end of the log.

- The trees with holes or other defects would be discussed between the buyer's and the seller's representative and a mutual decision will be taken on whether to reject the piece, or if possible, to load it with an allowance.
- The tape measure of girth, will be rounded off to the lower integer as per the market standards. So, for the girth from 70.1 to70.9, it would be treated as 70cm.
- Length will be measured in multiples of 5 cm. For example, 6.34 meters will become 6.30 & 6.36 cm will become 6.35 cm

Conditions for Short Round Logs

- These are the prices of short round logs in the farm and the buyer would be responsible for bearing the cost of and carrying out the operations including the cutting, extraction and loading. The buyer will pay to the contractors directly.
- These prices are without any allowances.
- Price of each round log will be based on its original girth of the log and gross volume of the log.
- The minimum average girth of short round logs container should be 52 cms or up.
- Minimum girth of any round logs in the container at the thinner end should be 40 cms or up.
- We can accept up to 1 CBM of round logs between the lengths of 1.80 mtrs to 2.15 mtrs. Rest all should be between 2.20-2.30 mtrs in length.
- The number of pieces with slight bends should not exceed 5% of the total number of pieces in a container.

Measurement and Loading Conditions

- The buyer will have their own discretion in selecting which how much volume is loaded in each container and which logs are loaded in which container.
- The quality of sawing will be the same as what was done in the earlier farms like Cristo Rey, Monteverde etc with an approximate average stuffing of 24 CBM.
- The trees/logs/rough squares with holes, or other defects would be discussed between the buyer's and the seller's representative and a mutual decision will be taken on whether to reject the piece, or if possible, to load it with an allowance.
- The pieces with pin holes will have to be rejected.
- The buyer will try and load as much of volume of long length and short length round logs as possible and then use the material which cannot be loaded as short/long round logs for squares.
- The girth of the log will be measured in the middle of the log. If there is a knot at the middle then the girth will be taken just after the Knot, travelling towards the top or small end of the log.

- The tape measure of girth, will be rounded off to the lower integer. So, for the girth from 70.1 to 70.9, it would be treated as 70cm.
- Length will be measured in multiples of 5 cm. For example, 6.34 meters will become 6.30 & 6.36 cm will become 6.35 cm.
- The volume of each piece would be calculated using the hoppus formula without allowance as follows:

<u>Volume = (Circumference in cms)*(Circumference in cms)*(Length in metres)/160000</u>

RIO TRADING SOCIEDAD ANONIMA

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